ABE Dystrybucja

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Kraków, May 7th, 2013

Reference letter for

Comarch Mobile Mobile Vendor application on the Android platform

ABE Dystrybucja deals in wholesale and logistics of groceries in Poland. Owing to consequent implementation of the planned trading strategy, the company's product offer includes unique products, which are necessary in each modern grocer's shop. The company's mission is creating a system of innovative distribution of attractive products, which is at the same time based on the old and proved principles of good cooperation that is conditional upon honesty, reliability and respect towards all customers and vendors.

The decision to choose Comarch Mobile Wendor application was taken on the basis of our long-term cooperation with Comarch company. To ensure management of day-to-day activities of the company, we have deployed the following programs:

- Comarch ERP XL
- Comarch ERP Optima HR and Payroll
- Comarch ERP Mobile Warehouse
- » Comarch eShop
- **Business Intelligence**

The most important assets of Comarch Mobile Mobile Vendor application running on the Android platform are above all attributed to item forms which have been enhanced with presentation of images and descriptions. The sales department working on tablets has contributed to having shaped more innovative image of the company. The possibility of reviewing images on a device, and not in printed product catalogs as before, is attractive and helpful in the preselling process. An unquestionable advantage of the application is its flexibility and the possibility of adjusting it to the specifics of a company.

Owing to the deployed Comarch Mobile Mobile Vendor application running on the Android platform, the company has gained an IT solution allowing it to increase sales growth dynamics while minimizing the costs. We recommend the software for companies.

Best regards,

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