



Zakład Przetwórstwa Mleczarskiego „DOMINIK” Sp. z o.o.

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Cracow District Court for Cracow-Śródmieście, XII Commercial Division of National Court Register, KRS 0000167880 – Shared capital: 700 000,00 PLN, paid in full.

Manufacturer of natural quark, cream and buttermilk from feedstock obtained in the ecologically cleanest parts of Beskid Sądecki and Lemkivshchyna.

Bank Spółdzielczy
w Nowym Sączu

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Zakład Przetwórstwa Mleczarskiego "DOMINIK" Sp. z o.o. is one of the few private dairies in Southern Poland. It was established in 1992. Company's activity beginnings are connected exclusively with buying of milk from local farmers and its wholesale turnover. Over time, a line was built for milk bottling, then for manufacturing of quark, cream and milk beverages. Today, "DOMINIK" Sp. z o.o. is a food processing company and large dairy wholesale in Nowy Sącz, in which our own products are supplemented with highest quality assortment of products from well-known and reputable Polish manufacturers of dairy products. Currently, the company employs ca. 80 employees and company's logo became a sort of "quality mark" well-recognized in the local market. Along with extending manufacturing capabilities of the company, the sales market expanded as well. Our products are now well-known and highly-valued not only in Nowy Sącz and its neighborhood but also in Kraków, Mylenice, Wieliczka, Bochnia, Brzesko, Gorlice, Krynica, Muszyna, Żegiestów and the impact zone is still growing. "DOMINIK" dairy manufactures high quality products in four assortment groups: drinking milk, creams, quarks and milk beverages. The manufacturing is based exclusively on traditional technology: no preservatives, artificial colorings or any other chemical additives. From the very beginning we adopted the principle of absolute freshness of product, imposed by the rule: "Feedstock bought today, processed today, sold today". Technological and sanitary rigor allow for manufacturing products of high health value, fixed repeatability and sublime taste. Our products are goods for every housewife, people taking care of health and figure and even for the most refined palates. All that is embraced by our company's motto: "My daily serving of health".

From the beginning of our operation, we worked on a DOS program for sales provided by local manufacturer while the accounting department used Comarch ERP Klasyka software and later Comarch ERP Optima. However, many actions were being repeated by employees from different departments and significant share of documents was issued manually and then entered into the system. Such flow was fostering mistakes and imposed large amount of work. Therefore, we were looking on the market for appropriate solutions in order to streamline processes in the company and adjust them to dynamic growth of our enterprise. In the fall of 2011, we decided to purchase and deploy integrated system for management – Comarch ERP XL. Apart from basic modules: Administration, Orders, Sales, Accounting, Fixed Assets and HR & Payroll, we decided to deploy innovative module – Comarch ERP Mobile Sales for Android for our sales representatives.

In January 2012, we started working with the new system which covers all areas of the company's operation. Due to character of our activity, shifting to work in the new system must have been performed fluently, without sale stoppages, which was a great challenge to our employees and the deploying company. The time of deployment was a period of intensified work which was completed successfully.

During that process, the system was adjusted to specifics of our activity and therefore, logistic and accounting processes were significantly streamlined and automated. The system allows us to monitor company's condition on an ongoing basis.

Combining modern system and comprehensive service provided by Optisystem s.c. with our know-how contributes to further dynamic development and allows us to enhance positive image of the company among our business partners.

From the time perspective, we can unequivocally state that it was the right decision to choose Comarch ERP XL system and Optisystem s.c. from Nowy Sącz as the deploying company.

Best regards,

Janusz Dominik, ZPM Dominik Sp. z o.o. Company Director

