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## REFERENCES

Our company started operating in 1992 as an importer and distributor of cosmetic accessories. At the beginning, our package included about 200 products offered in the south part of Poland. Over time, we acquired new customers and expanded our offer. Currently, we are the biggest manufacturer/distributor of cosmetic accessories in the Southeastern Europe with regular offer containing over 1000 products.

Since 2010, we have been using Comarch ERP XL system including the following modules:

- Sales
- Orders
- Import
- CRM
- Customer Panel
- Manufacturing
- Accounting and Fixed Assets
- HR and Payroll
- Business Intelligence

Possibility to work on mobile applications was an important aspect at the stage of selecting IT solution for our company. After analyzing our needs, PROFERIS offered us Comarch CDN XL system together with mobile applications of Comarch Mobile platform:

- Mobile Vendor
- Mobile Warehouseman

We decided to deploy them due to provided functionalities and natural integration with the software.

Deployment of Mobile Vendor facilitated work of our sales representatives: with the use of intuitive interface and owing to access to up-to-date data on a mobile device, our employee can issue an order or receive payment during visit at Customer's premises.

Owing to Mobile Warehouseman, we streamlined work of the logistics department: with the use of data collectors, our employees can efficiently and quickly process releases and receipts of merchandise as well as carry out inventory process.

The deployment was comprehensively and professionally run by PROFERIS – authorized Comarch Partner. For the operating needs of Mobile Warehouseman, the company deployed wireless network solution and additionally carried out a series of useful implementations, satisfying this way the individual needs of our company.

Deploying Comarch CDN XL and Comarch Mobile brought many benefits to our company. The most important of them are: optimization of sales and order processes in domestic and international turnover, automation of warehouse processes and significantly streamlined work of sales representative network.

We are sure that choosing Comarch CDN XL and Comarch Mobile was the right decision. At the same time, having been fully satisfied of the cooperation so far, we recommend PROFERIS as a reliable business Partner and company deploying Comarch solutions.

PREZES ZARZADU  
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